



## JANUARY HEARTBEAT



*"He has made everything beautiful in its time. He has also set eternity in the human heart; yet no one can fathom what God has done from the beginning to end." Ecclesiastes 3:11*

Issue 1 Vol. 20 | January 22, 2020

### God Answers Prayer!

"God is good all the time, all the time God is good!"

In late May, God put it on my heart to pray for an answer for selling medical equipment we are unable to ship for one reason or another. This is something our Shipping Coordinator used to do. I spent a weekend in prayer and went into work Monday morning as normal. Mid-morning I received notice that there was someone here that would like to meet with me. I walked up front, greeted the visitor, and took him back to my office. We sat down and he told me he was here to see how he can best help HoHNW. I asked what skills he has and listened to him talk about how he recently sold his company, Medico (refurbished and sold medical equipment) and really was not interested in being retired. God's timing is perfect! He sent the right person at the right time to fill a void.

### Employee—Tim Hansen

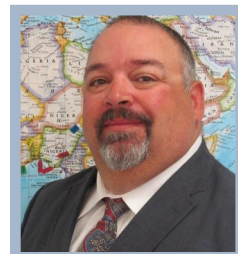


For the past three years I've been retired; attending NNU, working on home projects, and trying to herd three grandsons, unsuccessfully. Prior to retirement, I owned a medical equipment service and repair company. We provided certified service to the Treasure Valley hospitals and clinics as well as some outlying areas. We also refurbished equipment and resold domestically and internationally. It was through this business relationship that we found Hands of Hope. We

assisted HOH in equipment identification, and also purchased equipment. So, when a friend called me and said, "Hey, Tim, call Todd at Hands of Hope, they need some help with the equipment," I thought, wow, that could be a really good match!

Prior to owning a medical repair business, I owned a commercial electrical and lighting business, Director of Operations, Government Sector—Micron MPC. And that takes us back twenty years....and that's enough, LOL!

### Director's Note



With the start of a new year, we always look at the opportunities that are possible in the coming year. As I do in my personal life, I take time to reflect on the prior year in my professional life.

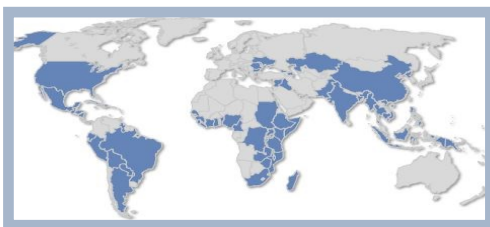
In one way or another you support HoHNW if you are receiving our newsletters. I would like to challenge every one reading this to share the HoHNW story and mission statement with co-workers, friends, pastors, and Sunday School classes.

If an individual or group would like to visit and take a tour of HoHNW, give our office a call. We love giving tours showing what God does locally and around the world.

Mark May 7th on your calendar! We will celebrate Idaho Gives Day on the HoHNW campus with food, fun, and friends. Keep an eye out on Facebook and email for more information.

We are now entering the time to get your mission trip orders in. The more lead time you give us to fill your wish list, the better we can fill it. Please use the order form on our website. Any question, give us a call!

Todd Durbin



From 1992 to date, HoHNW has served  
**77** countries, with  
**134** full 40' shipments  
**99** smaller shipments  
**273** mission trips



### January Prayer List

- Finances
- Current and Future Shipments
- The Rock Monthly Giving Campaign
- Board, staff, and volunteers



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## Guatemala Shipment Update

Dear Todd and Hands of Hope members,

On behalf of Transiciones and its beneficiaries I thank all of you for sending us the goods in our container. We have already unloaded it and warehoused. We have requests of the items in our wish list from partner organizations in the highlands. We will start distributing them next week and we will send you a narrative report with photos of the items in the places where they will be used in the different services provided for the poorest population in Guatemala. Transitions will also use wheelchairs, walkers, canes and other mobility equipment in its programs and will provide direct support to the beneficiaries of our organization.

Thank you very much for this great support and rest assured that we will be sending you more good news about the impact on people through this great donation.

God continue to bless you and we look forward to receiving help in this new year.

Alexander Gálvez

Director Ejecutivo

Asociación Transiciones de Personas con Discapacidad de La Antigua Guatemala

## Ways To Give While Shopping Online

Although the Christmas shopping rush is over, you can still make a difference to Hands of Hope every time you shop online with Amazon.com by selecting us as your preferred charity at smile.amazon.com in your Account settings. Every dollar helps!

## Warehouse Volunteer Hours

Tues, Wed, Thurs	9AM-Noon
Tuesday Evening	7 PM-9 PM

## 2019 Ministry Summary

MINISTRY (JAN-DEC)	#	VALUE
40' Container Shipments	7	\$1,558,476
Smaller Shipments	5	\$311,379
Mission Trips	23	\$62,640
<b>INTERNATIONAL IMPACT</b>		<b>\$1,932,494</b>
Local Orgs. Equipped	26	\$56,328
Equipment Loaned (Ind.)		\$496,050
Equipment Given (Ind.)		\$27,496
<b>DOMESTIC IMPACT</b>		<b>\$579,874</b>
<b>TOTAL GLOBAL IMPACT</b>		<b>\$2,512,368</b>
<b>TRASH TO TREASURE*</b>		<b>139,322 lbs</b>

\* Product diverted from landfills and repurposed for medical use, locally and globally

## Community Medical Equipment Loan Program



Yes, I would like to be a Hands of Hope NW Ministry Giving Partner.

\_\_\_\_\_ \$25      ☐ Monthly recurring gift (The Rock Campaign)  
 \_\_\_\_\_ \$50      ☐ One Time  
 \_\_\_\_\_ \$100  
 \_\_\_\_\_ Other

Please mail this form to Hands of Hope NW along with your contact information below.

«Envelope Name»

«Address»

«City», «State» «Postal Code»

December 2019	#
Families helped	83
Items currently in use	811
Jan-Dec 2019	#
Avg. Families helped/month	81
Total Families helped in 2019	967
Avg. items in use in 2019	764

## Volunteer Hours Value

Year	Hours	If we had to pay them
2019	9,892	\$244,231
2018	9,550	\$235,790

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for the latest stories, photos, and videos